

<p>The Issue</p>	<p>Consumer products companies have been focusing for years on driving efficiencies within an organisation. In addition to managing raw materials, energy costs and eroding margins, these companies are now deploying supply chain solutions. Consumer products companies are therefore focusing on optimising these supply chains and reducing costs, while improving performance.</p>
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Oracle Accelerate Solution for Consumer Products



Why do growing companies choose Oracle?

- Industry-focused solutions to meet your unique requirements
- Complete solutions to meet your needs today and tomorrow
- Easy-to-own solutions with predictable value

FusionIS is the right Partner for your Consumer Products Solution

FusionIS continues to leverage its rapid implementation experience with its Oracle Accelerate solution for Consumer Products. To address the supply chain needs of this market, FusionIS has built the Accelerate solution to comply with the Supply Chain Councils process framework SCOR™. This allows Consumer Products companies to recognise rapid returns on their investment without disrupting operations.

The Consumer Products Accelerate solution will provide the following key functionality:

- **Easy to Use** – The Consumer Products Accelerate solution is tailored for the Consumer Products industry to enable 50 unique business processes with industry-relevant data across 5 modules. The Consumer Products solution will set up and retrofit the system based on entries specified within the setup questionnaire or template. Additionally, customers can add, modify, and expand the entire footprint as their business scales, yet achieve very fast results by selecting the industry-specific business transactions they need.
- **Industry Complete** – The Consumer Products Accelerate solution includes industry best practices and supporting business flows for Consumer Products. These are models of business transactions representing leading business practices. Business flows enable the customer to relate their business requirements to the Oracle JD Edwards EnterpriseOne solution functionality. Key business processes enabled include:
 - Requirements planning
 - Sales order management and advanced pricing
 - Inventory management
 - Procurement management
 - Manufacturing

- Financial control (accounts payable, receivable, general accounting, and asset management)

- **Easy to Implement** – The Consumer Products Accelerate solution deploys common business transactions in Oracle JD Edwards EnterpriseOne, dramatically speeding up the initial stages of an implementation. Implementers can enable customers to begin testing personalized business transactions within hours. This allows implementers to spend more time on additional value-added activities, and ultimately increases the return on investment for the customer.
 - Implementation plan and scripts can be used to accelerate the deployment of the customer solution.
 - Validation plan and scripts can be used to further validate and certify the customer solution.
 - Education and knowledge transfer provides the utilities to test, train, and educate individual business users.

FusionIS and Oracle

Doing more with less and quickly adapting to changing business demands are not just goals; they are organizational imperatives. Every step made toward increased business efficiency and agility in the marketplace must have a direct impact on the bottom line and provide a solid return on investment. FusionIS and Oracle are aligned to help businesses address these challenges. Together, we have the products, services, and experience to deliver enterprise wide information and IT adaptability, and the track record to prove it. Long recognized as a leading technology innovator, Oracle provides an integrated suite of applications that can provide companies with immediate access to complete, high quality business information.

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With a rich understanding of Oracle technology and a results-oriented approach to mission-critical business systems and consulting services, FusionIS successfully implements Oracle Applications to help you:

- Gain strategic advantage and make informed business decisions with immediate access to accurate information in a single database,
- Boost productivity, cut costs, and increase revenues through operational efficiency, process automation, and enterprise integration,
- Reduce risk and quickly transform your business for increased time-to-benefit.

As an Oracle Certified Partner, FusionIS ensures that its consultants remain at the forefront of Oracle technology and that its clients receive the highest level of technical expertise and professional consulting services available.

FusionIS has a long standing relationship with Oracle. FusionIS is the first Oracle Accelerate partner in South Africa.

Service Overview: Consumer Products Offering

FusionIS solution lifecycle:

- Deploys rapidly. Mid size companies need the same capabilities of a tier one ERP solution yet need to ensure a rapid return on investment. Companies need to reduce risk, achieve results quickly while working with limited resources (which includes budgets).
- Our experience merged with Oracle's Business Accelerators provide the ideal solution for mid-sized companies.
- We understand that software is only part of the solution, that is why our business process comply with SCOR™. We also offer project management, change management and computer based training and user assessments.
- Oracle JD Edwards EnterpriseOne also has all the capabilities to grow with your business.

Value Proposition: How FusionIS Provides Firms in the Consumer Products Industry Value and Benefits

By using the experience of FusionIS and our Oracle Accelerate solution, mid-size companies can expect:

- To manage increasing complex products
- To increase the productivity of their inventory
- To reduce operating costs
- To improve the agility of their supply chain
- To enable greater flexibility within their organisation to address changing market conditions

Getting Started From Decision to Go Live: The Process for Success

FusionIS is a leading provider of Oracle JD Edwards applications and implementation services in South Africa. We have some of the most experienced Oracle JD Edwards consultants in the industry. Not only are these consultants skilled in the application, but also in supply chain techniques and business process improvement. As a company we subscribe to the Supply Chain Councils process framework SCOR™ for our Oracle Accelerate solution.

For more information on FusionIS, or to schedule an engagement, please visit www.fusionis.co.za

Oracle Accelerate—Unlimited Possibilities for Limited Budgets

Oracle and its partners recognize that growing businesses with limited resources demand comprehensive business solutions that are low-cost, low-risk, and provide industry-specific functionality and faster time-to-value.

Oracle Accelerate delivers a complete set of applications, rapid implementation tools, and partner expertise, so growing businesses can maximize their budgets and achieve real business value quickly. Utilizing a fixed-scope approach, Oracle Accelerate solutions substantially reduce the risk and complexity of more traditional, large-scale implementations.

For customers interested in a rapid, low-risk approach, Oracle Accelerate provides the opportunity to leverage world-class functionality at unprecedented entry-level value.

For more information about Oracle or Oracle Accelerate's Consumer Goods solutions, please visit oracle.com/accelerate

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